



May 21, 2015

The Honorable Rick Scott
Office of the Governor
400 S. Monroe St.
Tallahassee, FL 332399

Dear Governor Scott:

We are writing to you in response to your letters dated May 8 and May 13, 2015. Manatee Memorial Hospital and Lakewood Ranch Medical Center in Bradenton, Florida as well as Wellington Regional Medical Center in Wellington, Florida are all subsidiaries of Universal Health Services, Inc. ("UHS acute care facilities")¹. This letter shall be a joint response on behalf of the three UHS acute care facilities in Florida.²

As indicated in the May 18th letter from the Florida Hospital Association (FHA), all Florida hospitals, including the UHS acute care facilities, report significant financial and operational data to the Agency for Healthcare Administration (AHCA) on an annual basis which is publicly available. As referenced in the FHA letter, we assume this information will be sufficient for the Commission's purposes. However, for ease of reference, we have provided our financial and operational information which is reported to AHCA.

We would like to provide you and the Commission with some additional financial and operational information which will hopefully provide greater context to the current situation and assist the Commission with their deliberations relative to a solution of ensuring access to care for many of Florida's neediest residents. In 2013, the UHS acute care facilities in Florida:

- Provided \$253,000,000 in uncompensated care to our patients;
- Paid \$12,000,000 in income, property and other taxes;
- Paid \$138,400,000 in salaries to our employees plus an additional \$33,000,000 in benefits; and
- Reinvested \$17,200,000 in capital expenditures to improve our facilities and enhance services for the benefit of our patients and communities. (In 2012, the UHS acute care facilities reinvested \$49,700,000 in capital expenditures for a 2-year total of almost \$67,000,000.00)

¹ For ease of reference in this letter, we may use the term "UHS acute care facilities." However, while Manatee Memorial Hospital, Lakewood Ranch Medical Center and Wellington Regional Medical Center are subsidiaries of Universal Health Services, Inc., each facility is independently managed and operated.

²UHS also owns various free standing behavioral health facilities in the state. However, none of those facilities receive any LIP funding and were not sent letters from your office.



We, like you, are very concerned that access to healthcare for so many not be affected by the loss of LIP funding coupled with not expanding Medicaid eligibility. If LIP funding is not restored by CMS, it will have significant consequence on many hospitals in the state. Specifically, Manatee Memorial, as the largest provider of indigent care in Manatee County, would be significantly impacted.

We are willing to be of assistance to the Commission in any way possible as they endeavor to perform their important work on healthcare availability for our residents and the communities we serve.

Sincerely,

A handwritten signature in black ink, appearing to read "Kevin DiLallo".

Kevin DiLallo
Group Director
Manatee Memorial Health System
CEO – Manatee Memorial Hospital

A handwritten signature in black ink, appearing to read "Richard Fletcher".

Richard Fletcher
CEO
Lakewood Ranch Medical Center

A handwritten signature in black ink, appearing to read "Robbin Lee".

Robbin Lee
CEO
Wellington Regional Medical Center

cc: Elizabeth Dudek, Secretary, Agency for Health Care Administration
Carlos Beruff, Chair, Commission on Healthcare and Hospital Funding c/o AHCA

2013 STATE OF FLORIDA	FINANCIAL ANALYSIS ANNUAL REPORT - BY HOSPITAL			
COUNTY	MANATEE	MANATEE	PALM BEACH	
HOSPITAL NAME	LAKEWOOD RANCH MEDICAL CENTER	MANATEE MEMORIAL HOSPITAL	WELLINGTON REGIONAL MEDICAL CENTER	UHS FLORIDA HOSPITALS
HOSPITAL NUMBER	23960046	100035	110010	
TYPE OF CONTROL/ TYPE OF HOSPITAL/ GROUP #	D / A / 004	D / A / 006	E / A / 004	
FISCAL YEAR END	12/31/2013	12/31/2013	12/31/2013	12/31/2013
ACUTE LICENSED BEDS FISCAL YEAR END	120	319	233	672
SUBACUTE LICENSED BEDS FISCAL YEAR END	0	0	0	0
TOTAL LICENSED BEDS FISCAL YEAR END	120	319	233	672
ACUTE STAFFED BEDS FISCAL YEAR END	120	319	233	672
SUBACUTE STAFFED BEDS FISCAL YEAR END	0	0	0	0
TOTAL STAFFED BEDS FISCAL YEAR END	120	319	233	672
PHYSICIANS ON ACTIVE STAFF	326	422	299	1047
NUMBER OF EMPLOYEES (FTEs)	334.6	1,203.2	743.6	2281.4
ACUTE CARE PATIENT DAYS				
SELF PAY	1,205	9,944	3,050	14,199
MEDICARE	6,701	29,633	10,928	47,262
MEDICARE HMO	2,605	14,550	10,223	27,378
MEDICAID	1,288	15,367	10,667	27,322
OTHER GOVERNMENT PAYER	0	0	1,520	1,520
INSURANCE/CHARGE-BASED	103	231	0	334
OTHER CHARGE-BASED	0	0	0	0
COMMERCIAL HMO/PPO	4,327	9,161	12,915	26,403
OTHER DISCOUNTED	394	1,460	609	2463
TOTAL ACUTE CARE PATIENT DAYS	16,623	80,346	49,912	146,881
TOTAL ACUTE CARE ADMISSIONS	5,203	16,490	11,668	33,361
SUBACUTE CARE PATIENT DAYS	0	0	0	0
SUBACUTE CARE ADMISSIONS	0	0	0	0
TOTAL ACUTE AND SUBACUTE PATIENT DAYS	16,623	80,346	49,912	146,881
TOTAL ACUTE AND SUBACUTE ADMISSIONS	5,203	16,490	11,668	33,361
PERCENTAGE OF OCCUPANCY (LIC. ACUTE BEDS)	38.0%	69.0%	58.7%	59.9%
AVERAGE LENGTH OF STAY (ACUTE INPATIENT)	3.2	4.9	4.3	4.4
PERCENTAGE OF OCCUPANCY (LIC. SUBACUTE BEDS)	0.0%	0.0%	0.0%	0.0%
AVERAGE LENGTH OF STAY (SUBACUTE INPATIENT)	0.0	0.0	0.0	0.0
PERCENTAGE OF OCCUPANCY (TOTAL LIC. BEDS)	38.0%	69.0%	58.7%	59.9%
AVERAGE LENGTH OF STAY (TOTAL INPATIENT)	3.2	4.9	4.3	4.4

GROSS REVENUES BY TYPE				
DAILY HOSPITAL SERVICE	39,686,613	162,294,897	124,441,374	326,422,884
INPATIENT AMBULATORY SERVICE	9,580,214	26,982,609	15,156,649	51,719,472
INPATIENT SURGERY	19,004,553	68,224,845	37,423,447	124,652,845
OTHER INPATIENT ANCILLARY SERVICE	158,645,334	575,707,198	363,996,237	1,098,348,769
OUTPATIENT AND AMBULATORY SURGERY	18,829,531	45,501,828	45,442,256	109,773,615
OTHER OUTPATIENT AMBULATORY SERVICES	27,559,848	87,894,235	49,974,009	165,428,092
OTHER OUTPATIENT ANCILLARY SERVICES	154,843,732	323,228,143	182,159,524	660,231,399
TOTAL GROSS PATIENT SERVICE REVENUES	428,149,825	1,289,833,755	818,593,496	2,536,577,076

2013 STATE OF FLORIDA	FINANCIAL ANALYSIS ANNUAL REPORT - BY HOSPITAL			
COUNTY	MANATEE LAKEWOOD RANCH MEDICAL CENTER	MANATEE MANATEE MEMORIAL HOSPITAL	PALM BEACH WELLINGTON REGIONAL MEDICAL CENTER	UHS FLORIDA HOSPITALS
HOSPITAL NAME				
HOSPITAL NUMBER	23960046	100035	110010	
GROSS REVENUES BY PAYER				
SELF-PAY	45,154,085	110,064,354	69,685,548	224,903,987
MEDICARE	214,203,935	684,375,496	328,066,901	1,226,646,332
MEDICAID	23,991,447	263,309,516	127,243,093	414,544,056
OTHER GOVERNMENT FIXED PRICE PAYER	7,060,162	18,009,748	37,248,481	62,318,391
INSURANCE/CHARGE BASED PAYERS	3,143,808	4,817,376	0	7,961,184
COMMERCIAL HMO/PPO	128,901,093	194,887,833	238,962,279	562,751,205
OTHER COMMERCIAL DISCOUNTED PAYERS	5,695,295	14,369,432	17,387,194	37,451,921
TOTAL GROSS PATIENT SERVICE REVENUES	428,149,825	1,289,833,755	818,593,496	2,536,577,076
DEDUCTIONS FROM REVENUES				
PROVISIONS FOR BAD DEBTS	13,603,986	46,647,566	39,306,423	99,557,975
CONTRACTUAL ALLOWANCE-MEDICARE	185,431,358	578,792,801	274,032,195	1,038,256,354
CONTRACTUAL ALLOWANCE-MEDICAID	33,094,063	192,747,421	120,140,377	345,981,861
CONTRACTUAL ALLOWANCE-OTHER	102,258,992	157,286,955	214,840,603	474,386,550
CHARITY/UNCOMPENSATED CARE-HILL BURTON	0	0	0	0
CHARITY/UNCOMPENSATED CARE-OTHER	10,823,163	80,598,053	26,148,413	117,569,629
RESTRICTED DONATIONS AND GRANTS- INDIGENT	0	0	0	0
ADMINISTRATIVE/COURTESY/POLICY ADJUSTMENTS	198,349	425,396	124,915	748,660
OTHER DEDUCTIONS FROM REVENUE	11,375,406	27,940,506	13,645,191	52,961,103
TOTAL DEDUCTION FROM REVENUE	356,785,317	1,084,438,698	688,238,117	2,129,462,132
NET PATIENT SERVICE REVENUE				
	71,364,508	205,395,057	130,355,379	407,114,944
OTHER OPERATING REVENUE	1,490,604	2,885,331	3,900,829	8,276,764
NET OPERATING REVENUE	72,855,112	208,280,388	134,256,208	415,391,708
OPERATING EXPENSES				
DAILY HOSPITAL SERVICES	10,443,398	37,114,207	19,324,698	66,882,303
AMBULATORY SERVICES	4,783,322	13,033,710	8,764,497	26,581,529
ANCILLARY SERVICES	24,868,295	68,142,981	42,471,509	135,482,785
OTHER OPERATING EXPENSES	27,531,640	83,603,078	60,356,436	171,491,154

TOTAL OPERATING EXPENSES	67,626,655	201,893,976	130,917,140	400,437,771
EXCESS (DEFICIT) OF OPER. REV. OVER OPER. EXP.	5,228,457	6,386,412	3,339,068	14,953,937
OPERATING MARGIN	7.20%	3.10%	2.50%	3.6%
NON-OPERATING REVENUE	61,017	219,163	1,772,217	2,052,397
NON-OPERATING EXPENSE	0	0	477,702	477,702
EXCESS (DEFICIT) OF REVENUES OVER EXPENSES PRIOR TO TAXES OR EXTRAORDINARY ITEMS	5,289,474	6,605,575	4,633,583	16,528,632
PROVISION FOR INCOME TAXES AND EXTRAORDINARY ITEMS	0	0	1,804,000	1,804,000
EXCESS (DEFICIT) OF TOTAL REV. OVER TOTAL EXP.	5,289,474	6,605,575	2,829,583	14,724,632
TOTAL MARGIN	7.30%	3.20%	2.10%	3.5%
ADJUSTED ADMISSIONS	10,030	25,980	17,997	54,007
ADJUSTED PATIENT DAYS	32,044	126,587	76,985	235,616
GROSS REVENUE/ADJUSTED ADMISSION	\$42,687.44	\$49,646.64	\$45,485.51	\$46,967.56
OPERATING EXPENSES/ADJUSTED ADMISSION	\$6,742.52	\$7,771.05	\$7,274.47	\$7,414.55
NET OPERATING REVENUE/ADJUSTED ADMISSION	\$7,263.81	\$8,016.86	\$7,460.01	\$7,691.44
GROSS REVENUE/ADJUSTED PATIENT DAY	\$13,361.17	\$10,189.34	\$10,633.21	\$10,765.73
OPERATING EXPENSES/ADJUSTED PATIENT DAY	\$2,110.41	\$1,594.91	\$1,700.56	\$1,699.54
NET OPERATING REVENUE/ADJUSTED PATIENT DAY	\$2,273.57	\$1,645.36	\$1,743.94	\$1,763.00
SALARY PER FTE	\$63,176.49	\$58,328.02	\$60,814.74	
MAN HOURS/ADJUSTED PATIENT DAY	2.17	1.98	2.01	

2012 STATE OF FLORIDA	FINANCIAL ANALYSIS ANNUAL REPORT - BY HOSPITAL			
COUNTY	MANATEE	MANATEE	PALM BEACH	
HOSPITAL NAME	LAKEWOOD RANCH MEDICAL CENTER	MANATEE MEMORIAL HOSPITAL	WELLINGTON REGIONAL MEDICAL CENTER	UHS FLORIDA HOSPITALS
HOSPITAL NUMBER	23960046	100035	110010	
TYPE OF CONTROL/ TYPE OF HOSPITAL/ GROUP #	D / A / 003	D / A / 006	E / A / 003	
FISCAL YEAR END	12/31/2012	12/31/2012	12/31/2012	12/31/2013
ACUTE LICENSED BEDS FISCAL YEAR END	120	319	233	672
SUBACUTE LICENSED BEDS FISCAL YEAR END	0	0	0	0
TOTAL LICENSED BEDS FISCAL YEAR END	120	319	233	672
ACUTE STAFFED BEDS FISCAL YEAR END	120	319	233	672
SUBACUTE STAFFED BEDS FISCAL YEAR END	0	0	0	0
TOTAL STAFFED BEDS FISCAL YEAR END	120	319	233	672
PHYSICIANS ON ACTIVE STAFF	310	376	307	993
NUMBER OF EMPLOYEES (FTEs)	317.2	1,144.5	720.2	2181.9
ACUTE CARE PATIENT DAYS				
SELF PAY	897	8,619	2,168	11,684
MEDICARE	6,928	30,835	9,913	47,676
MEDICARE HMO	2,491	13,656	8,500	24,647
MEDICAID	769	16,777	9,734	27,280
OTHER GOVERNMENT PAYER	0	0	1,113	1,113
INSURANCE/CHARGE-BASED	104	275	0	379
OTHER CHARGE-BASED	0	0	0	0
COMMERCIAL HMO/PPO	4,255	9,075	13,740	27,070
OTHER DISCOUNTED	370	1,947	332	2649
TOTAL ACUTE CARE PATIENT DAYS	15,814	81,184	45,500	142,498
TOTAL ACUTE CARE ADMISSIONS	4,576	16,961	10,907	32,444
SUBACUTE CARE PATIENT DAYS	0	0	0	0
SUBACUTE CARE ADMISSIONS	0	0	0	0
TOTAL ACUTE AND SUBACUTE PATIENT DAYS	15,814	81,184	45,500	142,498
TOTAL ACUTE AND SUBACUTE ADMISSIONS	4,576	16,961	10,907	32,444
PERCENTAGE OF OCCUPANCY (LIC. ACUTE BEDS)	36.1%	69.7%	53.5%	58.1%
AVERAGE LENGTH OF STAY (ACUTE INPATIENT)	3.5	4.8	4.2	4.4
PERCENTAGE OF OCCUPANCY (LIC. SUBACUTE BEDS)	0.0%	0.0%	0.0%	0.0%
AVERAGE LENGTH OF STAY (SUBACUTE INPATIENT)	0.0	0.0	0.0	0.0
PERCENTAGE OF OCCUPANCY (TOTAL LIC. BEDS)	36.1%	69.7%	53.5%	58.1%
AVERAGE LENGTH OF STAY (TOTAL INPATIENT)	3.5	4.8	4.2	4.4
GROSS REVENUES BY TYPE				
DAILY HOSPITAL SERVICE	31,929,423	146,038,723	98,502,957	276,471,103

INPATIENT AMBULATORY SERVICE	6,961,394	27,458,471	11,262,310	45,682,175
INPATIENT SURGERY	14,757,175	58,213,741	35,155,763	108,126,679
OTHER INPATIENT ANCILLARY SERVICE	122,323,516	515,238,775	296,703,144	934,265,435
OUTPATIENT AND AMBULATORY SURGERY	13,791,963	35,524,955	38,445,448	87,762,366
OTHER OUTPATIENT AMBULATORY SERVICES	22,871,586	65,839,613	42,281,448	130,992,647
OTHER OUTPATIENT ANCILLARY SERVICES	119,310,163	251,988,794	162,297,743	533,596,700
TOTAL GROSS PATIENT SERVICE REVENUES	331,945,220	1,100,303,072	684,648,813	2,116,897,105

2012 STATE OF FLORIDA	FINANCIAL ANALYSIS ANNUAL REPORT - BY HOSPITAL			
COUNTY	MANATEE	MANATEE	PALM BEACH	
HOSPITAL NAME	LAKEWOOD RANCH MEDICAL CENTER	MANATEE MEMORIAL HOSPITAL	WELLINGTON REGIONAL MEDICAL CENTER	UHS FLORIDA HOSPITALS
HOSPITAL NUMBER	23960046	100035	110010	
GROSS REVENUES BY PAYER				
SELF-PAY	29,869,634	81,032,944	44,160,056	155,062,634
MEDICARE	173,082,092	576,393,618	268,319,417	1,017,795,127
MEDICAID	14,550,461	248,070,364	111,510,540	374,131,365
OTHER GOVERNMENT FIXED PRICE PAYER	5,141,454	15,304,088	23,037,546	43,483,088
INSURANCE/CHARGE BASED PAYERS	3,029,923	4,205,064	0	7,234,987
COMMERCIAL HMO/PPO	101,027,036	159,356,508	226,306,879	486,690,423
OTHER COMMERCIAL DISCOUNTED PAYERS	5,244,620	15,940,486	11,314,375	32,499,481
TOTAL GROSS PATIENT SERVICE REVENUES	331,945,220	1,100,303,072	684,648,813	2,116,897,105
DEDUCTIONS FROM REVENUES				
PROVISIONS FOR BAD DEBTS	7,997,979	38,000,258	29,281,555	75,279,792
CONTRACTUAL ALLOWANCE-MEDICARE	146,391,994	475,095,009	216,663,485	838,150,488
CONTRACTUAL ALLOWANCE-MEDICAID	20,773,022	180,260,854	95,287,970	296,321,846
CONTRACTUAL ALLOWANCE-OTHER	76,746,117	123,565,116	177,831,023	378,142,256
CHARITY/UNCOMPENSATED CARE-HILL BURTON	0	0	0	0
CHARITY/UNCOMPENSATED CARE-OTHER	7,554,843	60,315,494	25,121,489	92,991,826
RESTRICTED DONATIONS AND GRANTS-INDIGENT	0	0	0	0
ADMINISTRATIVE/COURTESY/POLICY ADJUSTMENTS	77,556	172,938	1,296,649	1,547,143
OTHER DEDUCTIONS FROM REVENUE	9,077,853	26,902,132	18,257,568	54,237,553
TOTAL DEDUCTION FROM REVENUE	268,619,364	904,311,801	563,739,739	1,736,670,904
NET PATIENT SERVICE REVENUE	63,325,856	195,991,271	120,909,074	380,226,201
OTHER OPERATING REVENUE	2,643,974	5,908,651	5,545,099	14,097,724
NET OPERATING REVENUE	65,969,830	201,899,922	126,454,173	394,323,925
OPERATING EXPENSES				
DAILY HOSPITAL SERVICES	9,260,909	36,885,027	16,176,545	62,322,481
AMBULATORY SERVICES	4,415,874	13,614,565	8,392,077	26,422,516
ANCILLARY SERVICES	22,052,444	64,284,689	41,132,882	127,470,015
OTHER OPERATING EXPENSES	24,294,296	82,810,132	58,957,329	166,061,757
TOTAL OPERATING EXPENSES	60,023,523	197,594,413	124,658,833	382,276,769

EXCESS (DEFICIT) OF OPER. REV. OVER OPER. EXP.	5,946,307	4,305,509	1,795,340	12,047,156
OPERATING MARGIN	9.0%	2.1%	1.4%	3.1%
NON-OPERATING REVENUE	87,539	371,395	1,276,782	1,735,716
NON-OPERATING EXPENSE	0	24	512,880	512,904
EXCESS (DEFICIT) OF REVENUES OVER EXPENSES PRIOR TO TAXES OR EXTRAORDINARY ITEMS	6,033,846	4,676,880	2,559,242	13,269,968
PROVISION FOR INCOME TAXES AND EXTRAORDINARY ITEMS	0	0	1,003,000	1,003,000
EXCESS (DEFICIT) OF TOTAL REV. OVER TOTAL EXP.	6,033,846	4,676,880	1,556,242	12,266,968
TOTAL MARGIN	9.1%	2.3%	1.2%	3.1%
ADJUSTED ADMISSIONS	8,794	25,391	17,222	51,407
ADJUSTED PATIENT DAYS	30,390	121,535	71,843	223,768
GROSS REVENUE/ADJUSTED ADMISSION	\$37,748.16	\$43,333.98	\$39,755.04	\$41,179.16
OPERATING EXPENSES/ADJUSTED ADMISSION	\$6,825.76	\$7,781.99	\$7,238.48	\$7,436.28
NET OPERATING REVENUE/ADJUSTED ADMISSION	\$7,501.96	\$7,951.56	\$7,342.73	\$7,670.63
GROSS REVENUE/ADJUSTED PATIENT DAY	\$10,922.95	\$9,053.36	\$9,529.85	\$9,460.23
OPERATING EXPENSES/ADJUSTED PATIENT DAY	\$1,975.13	\$1,625.82	\$1,735.17	\$1,708.36
NET OPERATING REVENUE/ADJUSTED PATIENT DAY	\$2,170.80	\$1,661.24	\$1,760.16	\$1,762.20
SALARY PER FTE	\$63,036.98	\$59,494.16	\$58,522.38	
MAN HOURS/ADJUSTED PATIENT DAY	2.18	1.96	2.09	

2012 STATE OF FLORIDA	FINANCIAL ANALYSIS ANNUAL REPORT - BY HOSPITAL			
COUNTY	MANATEE	MANATEE	PALM BEACH	
HOSPITAL NAME	LAKEWOOD RANCH MEDICAL CENTER	MANATEE MEMORIAL HOSPITAL	WELLINGTON REGIONAL MEDICAL CENTER	UHS FLORIDA HOSPITALS
HOSPITAL NUMBER	23960046	100035	110010	
TYPE OF CONTROL/ TYPE OF HOSPITAL/ GROUP #	D / A / 002	D / A / 005	E / A / 002	
FISCAL YEAR END	12/31/2011	12/31/2011	12/31/2011	12/31/2013
ACUTE LICENSED BEDS FISCAL YEAR END	120	319	158	597
SUBACUTE LICENSED BEDS FISCAL YEAR END	0	0	0	0
TOTAL LICENSED BEDS FISCAL YEAR END	120	319	158	597
ACUTE STAFFED BEDS FISCAL YEAR END	120	319	158	597
SUBACUTE STAFFED BEDS FISCAL YEAR END	0	0	0	0
TOTAL STAFFED BEDS FISCAL YEAR END	120	319	158	597
PHYSICIANS ON ACTIVE STAFF	336	318	288	942
NUMBER OF EMPLOYEES (FTEs)	314.5	1,101.8	750.6	2166.9
ACUTE CARE PATIENT DAYS				
SELF PAY	884	3,882	1,521	6,287
MEDICARE	6,370	30,624	9,855	46,849
MEDICARE HMO	2,033	13,010	7,696	22,739
MEDICAID	779	18,704	9,150	28,633
OTHER GOVERNMENT PAYER	0	0	1,256	1,256
INSURANCE/CHARGE-BASED	145	191	0	336
OTHER CHARGE-BASED	0	0	0	0
COMMERCIAL HMO/PPO	4,015	9,608	13,384	27,007
OTHER DISCOUNTED	345	1,414	372	2131
TOTAL ACUTE CARE PATIENT DAYS	14,571	77,433	43,234	135,238
TOTAL ACUTE CARE ADMISSIONS	4,319	16,226	10,601	31,146
SUBACUTE CARE PATIENT DAYS	0	0	0	0
SUBACUTE CARE ADMISSIONS	0	0	0	0
TOTAL ACUTE AND SUBACUTE PATIENT DAYS	14,571	77,433	43,234	135,238
TOTAL ACUTE AND SUBACUTE ADMISSIONS	4,319	16,226	10,601	31,146
PERCENTAGE OF OCCUPANCY (LIC. ACUTE BEDS)	33.3%	66.5%	75.0%	62.1%
AVERAGE LENGTH OF STAY (ACUTE INPATIENT)	3.4	4.8	4.1	4.3
PERCENTAGE OF OCCUPANCY (LIC. SUBACUTE BEDS)	0.0%	0.0%	0.0%	0.0%
AVERAGE LENGTH OF STAY (SUBACUTE INPATIENT)	0.0	0.0	0.0	0.0
PERCENTAGE OF OCCUPANCY (TOTAL LIC. BEDS)	33.3%	66.5%	75.0%	62.1%
AVERAGE LENGTH OF STAY (TOTAL INPATIENT)	3.4	4.8	4.1	4.3
GROSS REVENUES BY TYPE				
DAILY HOSPITAL SERVICE	27,108,595	131,226,688	82,784,379	241,119,662
INPATIENT AMBULATORY SERVICE	5,374,342	21,897,966	11,467,191	38,739,499
INPATIENT SURGERY	11,200,015	49,264,074	29,991,052	90,455,141

OTHER INPATIENT ANCILLARY SERVICE	103,534,340	473,598,759	256,224,337	833,357,436
OUTPATIENT AND AMBULATORY SURGERY	12,948,344	28,741,725	41,661,038	83,351,107
OTHER OUTPATIENT AMBULATORY SERVICES	18,950,164	51,569,615	36,971,243	107,491,022
OTHER OUTPATIENT ANCILLARY SERVICES	95,566,007	213,040,197	142,612,421	451,218,625
TOTAL GROSS PATIENT SERVICE REVENUES	274,681,807	969,339,024	601,711,661	1,845,732,492

2012 STATE OF FLORIDA	FINANCIAL ANALYSIS ANNUAL REPORT - BY HOSPITAL			
COUNTY	MANATEE	MANATEE	PALM BEACH	
HOSPITAL NAME	LAKEWOOD RANCH MEDICAL CENTER	MANATEE MEMORIAL HOSPITAL	WELLINGTON REGIONAL MEDICAL CENTER	UHS FLORIDA HOSPITALS
HOSPITAL NUMBER	23960046	100035	110010	
GROSS REVENUES BY PAYER				
SELF-PAY	27,016,207	39,718,425	31,354,246	98,088,878
MEDICARE	137,032,020	511,851,601	227,292,949	876,176,570
MEDICAID	14,443,276	195,830,994	95,977,871	306,252,141
OTHER GOVERNMENT FIXED PRICE PAYER	4,768,838	48,038,794	22,588,935	75,396,567
INSURANCE/CHARGE BASED PAYERS	3,461,282	3,064,559	0	6,525,841
COMMERCIAL HMO/PPO	83,180,038	157,388,647	212,010,168	452,578,853
OTHER COMMERCIAL DISCOUNTED PAYERS	4,780,146	13,446,004	12,487,492	30,713,642
TOTAL GROSS PATIENT SERVICE REVENUES	274,681,807	969,339,024	601,711,661	1,845,732,492
DEDUCTIONS FROM REVENUES				
PROVISIONS FOR BAD DEBTS	10,944,552	36,651,355	24,664,102	72,260,009
CONTRACTUAL ALLOWANCE-MEDICARE	115,600,508	414,940,380	180,367,942	710,908,830
CONTRACTUAL ALLOWANCE-MEDICAID	19,041,519	148,989,946	77,442,788	245,474,253
CONTRACTUAL ALLOWANCE-OTHER	60,862,483	114,619,629	160,909,135	336,391,247
CHARITY/UNCOMPENSATED CARE-HILL BURTON	0	0	0	0
CHARITY/UNCOMPENSATED CARE-OTHER	5,742,512	42,466,331	24,076,211	72,285,054
RESTRICTED DONATIONS AND GRANTS-INDIGENT	0	0	0	0
ADMINISTRATIVE/COURTESY/POLICY ADJUSTMENTS	35,637	119,000	955,123	1,109,760
OTHER DEDUCTIONS FROM REVENUE	8,153,367	18,273,471	16,099,351	42,526,189
TOTAL DEDUCTION FROM REVENUE	220,380,578	776,060,112	484,514,652	1,480,955,342
NET PATIENT SERVICE REVENUE	54,301,229	193,278,912	117,197,009	364,777,150
OTHER OPERATING REVENUE	297,652	466,066	1,831,461	2,595,179
NET OPERATING REVENUE	54,598,881	193,744,978	119,028,470	367,372,329
OPERATING EXPENSES				
DAILY HOSPITAL SERVICES	8,175,653	32,789,380	15,378,524	56,343,557
AMBULATORY SERVICES	4,036,673	12,062,931	7,883,399	23,983,003
ANCILLARY SERVICES	19,197,315	60,723,085	39,692,280	119,612,680
OTHER OPERATING EXPENSES	26,069,699	75,597,554	50,533,759	152,201,012
TOTAL OPERATING EXPENSES	57,479,340	181,172,950	113,487,962	352,140,252
EXCESS (DEFICIT) OF OPER. REV. OVER OPER. EXP.	(2,880,459)	12,572,028	5,540,508	15,232,077
OPERATING MARGIN	-5.3%	6.5%	4.7%	4.1%
NON-OPERATING REVENUE	46,394	511,516	1,587,497	2,145,407

NON-OPERATING EXPENSE	92,525	40,175	557,809	690,509
EXCESS (DEFICIT) OF REVENUES OVER EXPENSES PRIOR TO TAXES OR EXTRAORDINARY ITEMS	(2,926,590)	13,043,369	6,570,196	16,686,975
PROVISION FOR INCOME TAXES AND EXTRAORDINARY ITEMS	0	0	2,548,000	2,548,000
EXCESS (DEFICIT) OF TOTAL REV. OVER TOTAL EXP.	(2,926,590)	13,043,369	4,022,196	14,138,975
TOTAL MARGIN	-5.4%	6.7%	3.4%	3.8%
ADJUSTED ADMISSIONS	8,167	23,510	16,962	48,639
ADJUSTED PATIENT DAYS	27,554	112,194	69,177	208,925
GROSS REVENUE/ADJUSTED ADMISSION	\$33,631.38	\$41,230.55	\$35,473.44	\$37,947.58
OPERATING EXPENSES/ADJUSTED ADMISSION	\$7,037.63	\$7,706.14	\$6,690.59	\$7,239.87
NET OPERATING REVENUE/ADJUSTED ADMISSION	\$6,684.96	\$8,240.89	\$7,017.23	\$7,553.04
GROSS REVENUE/ADJUSTED PATIENT DAY	\$9,968.70	\$8,639.82	\$8,698.11	\$8,834.43
OPERATING EXPENSES/ADJUSTED PATIENT DAY	\$2,086.03	\$1,614.81	\$1,640.54	\$1,685.49
NET OPERATING REVENUE/ADJUSTED PATIENT DAY	\$1,981.49	\$1,726.87	\$1,720.63	\$1,758.39
SALARY PER FTE	\$60,787.22	\$58,090.14	\$56,139.60	
MAN HOURS/ADJUSTED PATIENT DAY	2.37	2.04	2.26	