



# Hospital Review



## Hospital Profile

Hospital Name:	Florida Hospital Heartland Medical Center (Sebring & Lake Placid)	License Number:	4171
Address:	4200 Sun N Lake Blvd / Sebring, FL 33872		
Ownership Type:	<input type="checkbox"/> Proprietary	<input checked="" type="checkbox"/> Not-for-Profit	<input type="checkbox"/> Local Government Owned
Prepared by:	, pursuant to Executive Order 15-99		

Hospital Website:	<a href="https://floridahospital.com/heartland">https://floridahospital.com/heartland</a>
Charge Master Website:	N/A Hospitals don't have chargemaster websites
Initial Licensure Date:	AHCA
Number of Hospital Facilities:	2 Inpatient Facilities

<b>Total Licensed Beds:</b>				
Acute Care	180	Child Substance Abuse		
Adult Psychiatric	17	Comprehensive Medical Rehabilitation		
Adult Substance Abuse		Neonatal Intensive Care - Level II		
Child Psychiatric		Neonatal Intensive Care - Level III		

	2006	2007	2008	2009	2010	2011	2012	2013
<b>Financial Data:</b>								
Total Margin	AHCA FHURS C-2 line 25							
Total Margin Percent	AHCA FHURS C-2 line 25, line 3 and line 14							
Total Deductions from Gross Revenue								
<i>Total Deductions for Bad Debt</i>	AHCA FHURS C-3a line 1 column 6							
<i>Total Deductions for Charity Care</i>	AHCA FHURS C-3a line 3 and 4 column 6							
<i>Total Deductions for Medicare</i>	AHCA FHURS C-3a line 5 column 6 and line 10, column 6 (Medicare Advantage)							
<i>Total Deductions for Medicaid</i>	AHCA FHURS C-3a line 6 column 6 and line 11, column 6 (Medicaid HMO)							
<i>Total Deductions for Commercial Insurance</i>	AHCA FHURS C-3a line 12, 13 & 14 column 6							
Local Tax Revenue	AHCA FHURS C-4 line 32							
Taxes	AHCA FHURS C-6 line 34, line 34a, C-2 line 18, X-1 line 2							
Licensing Fees	AHCA FHURS C-6 line 34							
Intergovernmental Transfers	AHCA Intergovernmental Transfers Letters of Agreement							
Total Low Income Pool (LIP) Funding Received	AHCA FMMIS data							
Foundation Contributions	Need instructions to ensure uniform reporting							

Marketing/Advertising Expenses	AHCA FHURS C-6 line 21, "hospital administration" or IRS 990, Part IX line 12 (NFPs)														
Average cost per patient per day	AHCA FHURS report (Note: AHCA uses "per adjusted patient day")														
Average cost per patient per admission	AHCA FHURS report (Note: AHCA uses "per adjusted admission")														
Operating margin for next patient served	Need instructions to ensure uniform reporting														
Number of patients referred to collections	Need instructions to ensure uniform reporting														
Number of lawsuits from patients referred to collections	Need instructions to ensure uniform reporting														
<b>Medicaid Managed Care Contracts:</b>															
								CY 2014	CY 2015						
Number of plans contracted with for inpatient and outpatient services								9	10						
Number of enrollees in the plans	AHCA Florida Statewide Medicaid Enrollment Report														
Number of speciality plans								5	5						
Average volume-weighted inpatient rate for standard plans (as % of Medicaid fee)	N/A--contract confidentiality clause														
Average volume-weighted inpatient rate for speciality plans (as % of Medicaid fee)	N/A--contract confidentiality clause														
Average volume-weighted outpatient rate standard plans (as % of Medicaid fee)	N/A--contract confidentiality clause														
Average volume-weighted outpatient rate speciality plans (as % of Medicaid fee)	N/A--contract confidentiality clause														
<b>Employees</b>															
Number of Full Time Employees	AHCA FHURS C-6, line 41 column 4														
Total Personnel Expense	AHCA FHURS C-6, line 41 column 1 and X-1 line 12														
<i>Executive and Management Salaries</i>	AHCA FHURS C-6 line 21, column 1														
<i>Administrative Salaries/Expense</i>	AHCA FHURS C-6 line 21, column 1														
<i>Governmental Affairs/Lobbyist salaries (including legal counsel)</i>	AHCA FHURS C-6 line 21, column 1														
<i>Other salaries and benefits expense</i>	AHCA FHURS C-6 line 41 column 1 minus line 21 column 1														
<b>Part Time/Seasonal Employees</b>															
<i>Governmental Affairs/Lobbyist salaries (including legal counsel)</i>	AHCA FHURS C-6 line 21, column 1														
Highest salary	IRS 990 for NFP														
Executive Compensation Packages (total expense)	IRS 990 for NFP														
Number of Volunteer Hours	Need instructions to ensure uniform reporting														
								2006	2007	2008	2009	2010	2011	2012	2013
<b>Hospital Services</b>															
Total Number of In-Patient Admissions	AHCA data as required by FAC 59E-7														
<b>Ten Most Common In-Patient Conditions and Procedures</b>															
<i>Ten Leading Discharge Diagnoses (with Charges and Average Payment Received)</i>															
	1	AHCA data as required by FAC 59E-7													
	2	AHCA data as required by FAC 59E-7													
	3	AHCA data as required by FAC 59E-7													
	4	AHCA data as required by FAC 59E-7													
	5	AHCA data as required by FAC 59E-7													
	6	AHCA data as required by FAC 59E-7													
	7	AHCA data as required by FAC 59E-7													
	8	AHCA data as required by FAC 59E-7													

	9	AHCA data as required by FAC 59E-7								
	10	AHCA data as required by FAC 59E-7								
<i>Ten Leading Primary Procedures and Prices (with Charges and Average Payment Received)</i>										
	1	AHCA data as required by FAC 59E-7								
	2	AHCA data as required by FAC 59E-7								
	3	AHCA data as required by FAC 59E-7								
	4	AHCA data as required by FAC 59E-7								
	5	AHCA data as required by FAC 59E-7								
	6	AHCA data as required by FAC 59E-7								
	7	AHCA data as required by FAC 59E-7								
	8	AHCA data as required by FAC 59E-7								
	9	AHCA data as required by FAC 59E-7								
	10	AHCA data as required by FAC 59E-7								
			<b>2006</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>
<b>Total Number of Out-Patient Visits</b>		AHCA data as required by FAC 59B-9								
<b>Ten Most Common Out-Patient Conditions and Procedures</b>										
<i>Ten Leading Discharge Diagnoses and Prices (with Charges and Average Payment Received)</i>										
	1	AHCA data as required by FAC 59B-9								
	2	AHCA data as required by FAC 59B-9								
	3	AHCA data as required by FAC 59B-9								
	4	AHCA data as required by FAC 59B-9								
	5	AHCA data as required by FAC 59B-9								
	6	AHCA data as required by FAC 59B-9								
	7	AHCA data as required by FAC 59B-9								
	8	AHCA data as required by FAC 59B-9								
	9	AHCA data as required by FAC 59B-9								
	10	AHCA data as required by FAC 59B-9								
<i>Ten Leading Primary (Out-Patient) Procedures and Prices (with Charges and Average Payment Received)</i>										
	1	AHCA data as required by FAC 59B-9								
	2	AHCA data as required by FAC 59B-9								
	3	AHCA data as required by FAC 59B-9								
	4	AHCA data as required by FAC 59B-9								
	5	AHCA data as required by FAC 59B-9								
	6	AHCA data as required by FAC 59B-9								
	7	AHCA data as required by FAC 59B-9								
	8	AHCA data as required by FAC 59B-9								
	9	AHCA data as required by FAC 59B-9								
	10	AHCA data as required by FAC 59B-9								
			<b>2006</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>
<b>Total Number of Emergency Department Visits</b>		AHCA data as required by FAC 59B-9								
<i>Ten Leading Diagnoses on Admission and Prices (with Charges and Average Payment Received)</i>										
	1	AHCA data as required by FAC 59B-9								
	2	AHCA data as required by FAC 59B-9								
	3	AHCA data as required by FAC 59B-9								
	4	AHCA data as required by FAC 59B-9								
	5	AHCA data as required by FAC 59B-9								
	6	AHCA data as required by FAC 59B-9								

	7	AHCA data as required by FAC 59B-9								
	8	AHCA data as required by FAC 59B-9								
	9	AHCA data as required by FAC 59B-9								
	10	AHCA data as required by FAC 59B-9								
<i>Ten Leading Primary Procedures and Prices (with Charges and Average Payment Received)</i>										
	1	AHCA data as required by FAC 59B-9								
	2	AHCA data as required by FAC 59B-9								
	3	AHCA data as required by FAC 59B-9								
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	6	AHCA data as required by FAC 59B-9								
	7	AHCA data as required by FAC 59B-9								
	8	AHCA data as required by FAC 59B-9								
	9	AHCA data as required by FAC 59B-9								
	10	AHCA data as required by FAC 59B-9								
			<b>2006</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>
Total Number of Observation Visits		AHCA data as required by FAC or need instructions to ensure uniform reporting								
Rate of In-Patient Readmissions		AHCA FloridaHealthFinder website								
Rate of In-Patient Complications		AHCA FloridaHealthFinder website								
Rate of Adverse Incidents (AHRQ Mortality Rating and Infection Reporting)		AHCA FloridaHealthFinder website								
<b>Hospital Consumer Assessment of Healthcare Providers and Systems Survey (HCAHPS) Star Ratings</b>										
<i>Communication with Nurses</i>		N/A HCAHPS Star Ratings only became available in April 2015								
<i>Communication with Doctors</i>										
<i>Responsiveness of Hospital Staff</i>										
<i>Pain Management</i>										
<i>Communication about Medicines</i>										
<i>Discharge Information</i>										
<i>Care Transition</i>										
<i>Cleanliness of Hospital Environment</i>										
<i>Quietness of Hospital Environment</i>										
<i>Overall Hospital Rating</i>										
<i>Recommend the Hospital</i>										
<i>Summary Star Rating</i>										
Casemix		AHCA Florida HealthFinder website								