

Mount Sinai

M E D I C A L C E N T E R

July 24, 2015

Agency for Health Care Administration
2727 Mahan Drive -- Mail Stop #1
Tallahassee, FL 32308
Attn: Elizabeth Dudek

Re: Agency for Health Care Administration (“Agency”) Request Regarding Medicaid Managed Care Contractual Arrangements

Dear Ms. Dudek;

Mount Sinai Medical Center of Florida, Inc. (“Mount Sinai”) is a mission driven teaching hospital committed to providing high quality healthcare to our diverse community, enhanced through teaching, research, charity care, and financial responsibility. We have been and continue to be a staunch advocate for healthcare pricing transparency. Mount Sinai understands and has acted consistently with Florida’s Statewide Managed Care program to provide patient care in compliance with the State’s Medicaid Medical Assistance (“MMA”) legislation. Specifically, we are mindful of and compliant with MMA’s provision that states

For rates, methods, and terms of payment negotiated after the contract between the agency and the plan is executed, plans shall pay hospitals, at a minimum, the rate the agency would have paid on the first day of the contract between the provider and the plan. Such payments to hospitals may not exceed 120 percent of the rate the agency would have paid on the first day of the contract between the provider and the plan, unless specifically approved by the agency.

Mount Sinai’s contractual arrangement with Statewide Medicaid Managed Care payors results in an average Medicaid managed care rate significantly below the State’s un-expected upper rate limit for payors of 120% of the posted Medicaid rate. Specifically, as mandated by the MMA legislation, Mount Sinai has not negotiated any Medicaid managed care contract after the date of contract between the Agency and any managed care plan that is at or above 120% of the posted Medicaid rate. Mount Sinai currently has only one MMA contract that is at or above 120% of the MMA. That contract was entered into in 2012, before the date of contract between the Agency and that payor.

**Mount Sinai
Medical Center**
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Phone: 305-674-2121

**Mount Sinai
Aventura**
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Phone: 305-692-1010

**Mount Sinai Coral Gables
Diagnostic Cath Lab**
3200 Ponce de Leon Blvd.
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Phone: 305-448-9990

**Mount Sinai Primary &
Specialty Care Coral Gables**
836 Ponce de Leon Blvd.
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**Mount Sinai
Hialeah**
2150 W. 68th Street
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Phone: 305-558-8700

**Mount Sinai
Key Biscayne**
200 Crandon Blvd., Suite 300
Key Biscayne, FL 33149
Phone: 305-674-2599

Please let us know if can be of any further assistance to the Agency or to the Commission.

Sincerely,

A handwritten signature in black ink, appearing to read "S. Sonnenreich", written over a thin horizontal line.

Steven D. Sonnenreich
President and CEO