



Sunshine State Health Plan, Inc.



Profile

Name: Sunshine State Health Plan

Prepared by: Nathan Landsbaum, Senior Vice President - Finance, pursuant to Executive Order 15-99

{Insurer/HMO/PPO} HMO **Website:** www.sunshinehealth.com

Florida Certificate of Authority Approval Date: 7-May-08

	2006	2007	2008	2009	2010	2011	2012	2013	2014
Financial Data:									
Total Premium Revenue Collected				106,777,274	282,984,031	487,972,759	559,096,420	771,311,813	2,268,536,648
Total Revenue collected from Medicaid				106,777,274	282,984,031	487,972,759	558,909,572	770,148,940	2,262,572,822
Total Revenue collected from Medicare				-	-	-	-	141,101	3,774,651
Total Revenue collected from the State Group Insurance plan									Not Applicable
Total Revenue collected from the Florida Healthy Kids program				-	-	-	186,848	1,021,772	1,305,298
Total Revenue collected from private policy holders									Not Applicable
Total Revenue collected from other sources				-	-	-	-	-	883,877
Total Expenses				120,842,995	336,022,602	495,301,285	559,783,240	762,509,255	2,423,593,482
Expenses attributed to administrative costs				15,037,443	36,606,573	58,472,158	66,857,622	73,384,655	141,665,954
Total Profit Margin (%)				-13.17%	-18.74%	-1.50%	-0.12%	1.14%	-6.84%
Book of Business:									
Total number of insured or subscribers				102,667	194,900	198,238	213,501	221,326	445,312
Total number with the Medicaid program				102,667	194,900	198,238	212,757	220,187	443,441
Total number with the Medicare program				-	-	-	-	72	497
Total number with the State Group Insurance program									Not Applicable
Total number with the Florida Healthy Kids program				-	-	-	744	1,067	1,146
Average age of insured or subscribers				14.6	16.0	16.3	16.3	19.1	24.6
Percentage of insured or subscribers who are male				46%	46%	46%	45%	45%	43%
Percentage of insured or subscribers who are female				54%	54%	54%	55%	55%	57%
Medicaid Contracts:									
Number of acute care hospital contracts for inpatient and outpatient services				94	106	112	148	159	210
Number of individuals covered by the Medicaid contracts				102,667	194,900	198,238	213,501	221,254	444,587
Average volume-weighted inpatient rate (as % of Medicaid fee schedule)									
Region 1									Confidential and Proprietary
Region 2									Confidential and Proprietary
Region 3									Confidential and Proprietary
Region 4									Confidential and Proprietary
Region 5									Confidential and Proprietary
Region 6									Confidential and Proprietary
Region 7									Confidential and Proprietary
Region 8									Confidential and Proprietary
Region 9									Confidential and Proprietary
Region 10									Confidential and Proprietary

Region 11					Confidential and Proprietary				
Average volume-weighted outpatient rate (as % of Medicaid fee schedule)									
Region 1					Confidential and Proprietary				
Region 2					Confidential and Proprietary				
Region 3					Confidential and Proprietary				
Region 4					Confidential and Proprietary				
Region 5					Confidential and Proprietary				
Region 6					Confidential and Proprietary				
Region 7					Confidential and Proprietary				
Region 8					Confidential and Proprietary				
Region 9					Confidential and Proprietary				
Region 10					Confidential and Proprietary				
Region 11					Confidential and Proprietary				

Quality Measures									
Are Healthcare Effectiveness Data and Information Set (HEDIS) Measures available?		X	Yes						No
Are Preventable Hospitalization measures available?			Yes			X			No
Are Preventable Emergency Department visit measures available?			Yes			X			No

	2006	2007	2008	2009	2010	2011	2012	2013	2014
Salaries and Benefits									
Full Time Employees				169	198	256	277	770	1,289
Executive Management				6	6	9	8	13	11
Governmental Affairs/Lobbyists (including legal counsel)						1	1	1	2
Other									
Highest Salary						Confidential and Proprietary			
Executive Compensation Packages						Confidential and Proprietary			