



Molina Healthcare of Florida, Inc.



Profile

Name: Ivonne Garrote-Torra

Prepared by: _____, pursuant to Executive Order 15-99

{Insurer/HMO/PPO} **HMO** **Website:** www.molinahealthcare.com

Florida Certificate of Authority Approval Date: 3/4/2008

	2006	2007	2008	2009	2010	2011	2012	2013	2014
Financial Data:									
Total Premium Revenue Collected	\$ -	\$ -	\$ 8,386	\$ 102,135,376	\$ 170,189,237	\$ 203,451,621	\$ 228,555,236	\$ 264,895,150	\$ 454,306,731
Total Revenue collected from Medicaid	-	-	8,386	102,135,376	164,531,407	195,414,101	217,660,227	256,624,932	440,081,023
Total Revenue collected from Medicare	-	-	-	-	5,657,830	8,037,520	10,895,009	8,270,218	11,646,397
Total Revenue collected from the State Group Insurance plan	-	-	-	-	-	-	-	-	-
Total Revenue collected from the Florida Healthy Kids program	-	-	-	-	-	-	-	-	-
Total Revenue collected from private policy holders	-	-	-	-	-	-	-	-	2,579,311
Total Revenue collected from other sources	-	-	-	-	-	-	-	-	-
Total Expenses	-	-	2,969,262	107,302,805	182,739,112	217,331,441	227,452,897	273,360,155	475,346,398
Expenses attributed to administrative costs	-	-	2,547,484	10,711,256	18,953,611	28,068,305	31,315,629	40,363,929	44,445,285
Total Profit Margin (%)	0%	0%	-35307%	-5%	-7%	-7%	0%	-3%	-5%
Book of Business:									
Total number of insured or subscribers				51521	61623	68833	73250	85287	157928
<i>Total number with the Medicaid program</i>				51521	61087	68023	72380	84655	156751
<i>Total number with the Medicare program</i>					536	810	870	632	1177
<i>Total number with the State Group Insurance program</i>									
<i>Total number with the Florida Healthy Kids program</i>									
Average age of insured or subscribers				47	53	51	51	51	54
Percentage of insured or subscribers who are male				46%	46%	46%	45%	45%	0.452661973
Percentage of insured or subscribers who are female				54%	54%	54%	55%	55%	0.547338027
Medicaid Contracts:									
<i>Number of acute care hospital contracts for inpatient and outpatient services</i>				70	79	89	97	89	128
<i>Number of individuals covered by the Medicaid contracts</i>				51521	61087	68023	72380	84655	156751
<i>Average volume-weighted inpatient rate (as % of Medicaid fee schedule)</i>									
<i>Region 1</i>									
<i>Region 2</i>									
<i>Region 3</i>									
<i>Region 4</i>									120%
<i>Region 5</i>				106%	111%	115%	107%	107%	
<i>Region 6</i>				105%	106%	105%	103%	103%	
<i>Region 7</i>				101%	101%	101%	102%	108%	111%
<i>Region 8</i>									
<i>Region 9</i>				134%	133%	133%	117%	113%	120%
<i>Region 10</i>				132%	132%	123%	114%	114%	
<i>Region 11</i>				108%	115%	114%	110%	110%	114%

Average volume-weighted outpatient rate (as % of Medicaid fee schedule)									
Region 1									
Region 2									
Region 3									
Region 4									127%
Region 5				116%	117%	111%	110%	110%	
Region 6				115%	112%	108%	113%	113%	
Region 7				101%	101%	101%	109%	131%	137%
Region 8									
Region 9				145%	147%	130%	122%	140%	152%
Region 10				163%	150%	112%	109%	109%	
Region 11				117%	116%	114%	112%	113%	119%

Quality Measures

Are Healthcare Effectiveness Data and Information Set (HEDIS) Measures available?	<input checked="" type="checkbox"/>	Yes	<input type="checkbox"/>	No
Are Preventable Hospitalization measures available?	<input type="checkbox"/>	Yes	<input checked="" type="checkbox"/>	No
Are Preventable Emergency Department visit measures available?	<input checked="" type="checkbox"/>	Yes	<input type="checkbox"/>	No

	2006	2007	2008	2009	2010	2011	2012	2013	2014
Salaries and Benefits									
Full Time Employees			44	100	115	103	116	217	337
Executive Management			\$405,270	\$813,624	\$984,248	\$992,614	\$1,023,519	\$1,270,503	\$1,371,977
Governmental Affairs/Lobbyists (including legal counsel)			\$143,268	\$149,446	\$190,267	\$192,549	\$194,906	\$260,557	\$285,181
Other			\$644,647	\$4,016,689	\$5,722,140	\$6,241,152	\$7,442,348	\$9,393,478	\$16,365,737
Highest Salary			\$230,000	\$230,000	\$225,530	\$232,296	\$234,000	\$250,000	\$250,000
Executive Compensation Packages			Still gathering - will provide as soon as possible						