



{Insurer/HMO/PPO}



Profile*

Name: Humana Medical Plan, Inc.

Prepared by: Irene Lord

, pursuant to Executive Order 15-99

{Insurer/HMO/PPO}

Website:

www.humana.com

Florida Certificate of Authority Approval Date: June 1, 1987

	2006	2007	2008	2009	2010	2011	2012	2013	2014
Financial Data:									
Total Premium Revenue Collected	3,355,747,880	3,722,217,882	4,101,497,691	4,569,476,177	4,834,356,722	4,858,864,563	5,062,033,117	5,127,022,258	6,617,413,048
Total Revenue collected from Medicaid	129,595,352	127,283,302	137,338,659	173,125,748	182,842,725	176,856,610	186,167,828	225,031,591	708,851,282
Total Revenue collected from Medicare	2,670,591,869	3,013,739,943	3,303,372,399	3,720,315,866	3,879,545,702	4,011,031,068	4,206,767,949	4,240,459,906	4,517,409,826
Total Revenue collected from the State Group Insurance plan	-	-	-	-	-	-	-	-	-
Total Revenue collected from the Florida Healthy Kids program	-	-	-	-	-	-	-	-	-
Total Revenue collected from private policy holders**	2,750,126	2,585,727	2,230,133	1,545,223	1,684,926	3,643,654	13,861,039	20,030,384	574,542,947
Total Revenue collected from other sources***	552,810,533	578,608,910	658,556,500	674,489,340	770,283,369	667,333,231	655,236,301	641,500,377	816,608,993
Total Expenses	3,133,123,232	3,526,978,170	3,715,424,213	3,945,250,875	4,277,838,501	4,246,478,218	4,429,921,163	4,647,014,011	6,141,150,048
Expenses attributed to administrative costs	250,534,219	311,355,523	349,354,373	350,228,866	382,349,167	401,835,797	353,548,918	361,136,100	651,570,588
Total Profit Margin (%)****	7%	5%	9%	14%	12%	13%	12%	9%	7%
Book of Business:									
Total number of insured or subscribers	-	-	-	-	-	-	-	-	-
Total number with the Medicaid program	45,969	39,582	43,650	51,800	53,613	47,574	52,125	58,793	280,600
Total number with the Medicare program	246,245	248,525	258,491	265,167	261,574	257,374	262,719	279,458	338,040
Total number with the State Group Insurance program	-	-	-	-	-	-	-	-	-
Total number with the Florida Healthy Kids program	-	-	-	-	-	-	-	-	-
Average age of insured or subscribers (Medicaid)	18	19	20	19	20	21	21	20	22
Percentage of insured or subscribers who are male (Medicaid)	55%	55%	55%	55%	55%	55%	55%	55%	56%
Percentage of insured or subscribers who are female (Medicaid)	45%	45%	45%	45%	45%	45%	45%	45%	44%
Medicaid Contracts:									
Number of acute care hospital contracts for inpatient and outpatient services	55	55	56	57	58	60	87	105	100
Number of individuals covered by the Medicaid contracts*****	75,843	64,176	104,712	79,902	79,599	72,712	71,721	80,369	343,202
Average volume-weighted inpatient rate (as % of Medicaid fee schedule)	-	-	-	-	-	-	-	-	-
Region 1	-	-	-	-	-	-	-	-	107
Region 2	-	-	-	-	-	-	-	-	-
Region 3	-	-	-	-	-	-	-	-	-
Region 4	-	-	-	-	-	-	-	-	-
Region 5	-	-	-	-	-	-	-	-	-
Region 6	-	-	-	-	-	-	-	103	109
Region 7	-	-	-	-	-	-	-	-	-
Region 8	-	-	-	-	-	-	-	-	-
Region 9	-	-	-	-	-	-	-	100	103
Region 10	-	-	-	-	-	-	-	97	110
Region 11	-	-	-	-	-	-	-	91	96
Average volume-weighted outpatient rate (as % of Medicaid fee schedule)	-	-	-	-	-	-	-	-	-
Region 1	-	-	-	-	-	-	-	-	124
Region 2	-	-	-	-	-	-	-	-	-
Region 3	-	-	-	-	-	-	-	-	-
Region 4	-	-	-	-	-	-	-	-	-
Region 5	-	-	-	-	-	-	-	-	-

Region 6	-	-	-	-	-	-	-	117	111
Region 7	-	-	-	-	-	-	-	-	-
Region 8	-	-	-	-	-	-	-	-	-
Region 9	-	-	-	-	-	-	-	100	107
Region 10	-	-	-	-	-	-	-	110	111
Region 11	-	-	-	-	-	-	-	93	97

Quality Measures

Are Healthcare Effectiveness Data and Information Set (HEDIS) Measures available?	<input checked="" type="checkbox"/>	Yes	<input type="checkbox"/>	No
Are Preventable Hospitalization measures available?	<input checked="" type="checkbox"/>	Yes	<input type="checkbox"/>	No
Are Preventable Emergency Department visit measures available?	<input checked="" type="checkbox"/>	Yes	<input type="checkbox"/>	No

	2006	2007	2008	2009	2010	2011	2012	2013	2014
Salaries and Benefits	-	-	-	-	-	-	-	-	-
<i>Full Time Employees</i>	-	-	-	-	-	-	-	-	-
<i>Executive Management*****</i>	-	-	-	-	-	-	-	-	-
<i>Governmental Affairs/Lobbyists (including legal counsel)*****</i>	Please see the following website page for the requested information (http://soprweb.senate.gov/index.cfm?event=processSearchCriteria)								
<i>Other*****</i>	-	-	-	-	-	-	-	-	-
Highest Salary*****	-	-	-	-	-	-	-	-	-
Executive Compensation Packages*****	-	-	-	-	-	-	-	-	-

*Humana data is derived from publicly reported information only.

**Private Policy Holders has been interpreted to mean Individual Major Medical business.

***Other Sources includes Group and FEHBP earned premium.

****Humana is reporting pre-tax information per reporting standards. This does not include Federal Income Tax and Net Investment Income.

*****Unique count of Medicaid members by year.

*****The only publicly available/reported information related to Government Affairs, representing federal activity (reported quarterly) is included in the report as Humana Medical Plan, Inc. does not report publicly this information and is unclear as to the exact scope of the Commission's request.

*****See attached Humana Proxy Statement filed in 2006-2014.

*****See attached Humana Proxy Statement filed in 2006-2014.

*****See attached Humana Proxy Statement filed in 2006-2014.

*****See attached Humana Proxy Statement filed in 2006-2014.