



{Insurer/HMO/PPO}



Profile

Name: Connecticut General Life Insurance Company  
 Prepared by: Kirsti Ryan, pursuant to Executive Order 15-99  
 (Insurer/HMO/PPO) Insurer Website: www.cigna.com  
 Florida Certificate of Authority Approval Date: 1/13/1939

|   | 2006 | 2007 | 2008 | 2009 | 2010 | 2011              | 2012              | 2013              | 2014              |
|---|------|------|------|------|------|-------------------|-------------------|-------------------|-------------------|
| <b>Financial Data:</b>  |      |      |      |      |      |                   |                   |                   |                   |
| Total Premium Revenue Collected   |      |      |      |      |      | \$ 723,877,519.00 | \$ 636,876,806.00 | \$ 437,811,958.00 | \$ 225,247,946.00 |
| Total Revenue collected from Medicaid   |      |      |      |      |      | n/a               | n/a               | n/a               | n/a               |
| Total Revenue collected from Medicare   |      |      |      |      |      | n/a               | n/a               | n/a               | n/a               |
| Total Revenue collected from the State Group Insurance plan                   |      |      |      |      |      | n/a               | n/a               | n/a               | n/a               |
| Total Revenue collected from the Florida Healthy Kids program                 |      |      |      |      |      | n/a               | n/a               | n/a               | n/a               |
| Total Revenue collected from private policy holders                           |      |      |      |      |      | n/a               | n/a               | n/a               | n/a               |
| Total Revenue collected from other sources                                    |      |      |      |      |      | n/a               | n/a               | n/a               | n/a               |
| Total Expenses  |      |      |      |      |      |                   |                   |                   |                   |
| Expenses attributed to administrative costs                                   |      |      |      |      |      | \$ 412,919,966.89 | \$ 316,456,187.91 | \$ 132,327,294.89 | \$ 119,373,968.28 |
| Total Profit Margin (%)   |      |      |      |      |      |                   |                   |                   |                   |
| <b>Book of Business:</b>  |      |      |      |      |      |                   |                   |                   |                   |
| Total number of insured or subscribers  |      |      |      |      |      | 309,255.00        | 284,261.00        | 137,862           | 59,078            |
| Total number with the Medicaid program  |      |      |      |      |      | n/a               | n/a               | n/a               | n/a               |
| Total number with the Medicare program  |      |      |      |      |      | n/a               | n/a               | n/a               | n/a               |
| Total number with the State Group Insurance program                           |      |      |      |      |      | n/a               | n/a               | n/a               | n/a               |
| Total number with the Florida Healthy Kids program                            |      |      |      |      |      | n/a               | n/a               | n/a               | n/a               |
| Average age of insured or subscribers   |      |      |      |      |      | 36                | 36                | 36                | 36                |
| Percentage of insured or subscribers who are male                             |      |      |      |      |      | 47%               | 47%               | 49%               | 49%               |
| Percentage of insured or subscribers who are female                           |      |      |      |      |      | 53%               | 53%               | 51%               | 51%               |
| <b>Medicaid Contracts:</b>  |      |      |      |      |      |                   |                   |                   |                   |
| Number of acute care hospital contracts for inpatient and outpatient services |      |      |      |      |      | n/a               | n/a               | n/a               | n/a               |
| Number of individuals covered by the Medicaid contracts                       |      |      |      |      |      | n/a               | n/a               | n/a               | n/a               |
| Average volume-weighted inpatient rate (as % of Medicaid fee schedule)        |      |      |      |      |      |                   |                   |                   |                   |
| Region 1  |      |      |      |      |      | n/a               | n/a               | n/a               | n/a               |
| Region 2  |      |      |      |      |      | n/a               | n/a               | n/a               | n/a               |
| Region 3  |      |      |      |      |      | n/a               | n/a               | n/a               | n/a               |
| Region 4  |      |      |      |      |      | n/a               | n/a               | n/a               | n/a               |
| Region 5  |      |      |      |      |      | n/a               | n/a               | n/a               | n/a               |
| Region 6  |      |      |      |      |      | n/a               | n/a               | n/a               | n/a               |
| Region 7  |      |      |      |      |      | n/a               | n/a               | n/a               | n/a               |
| Region 8  |      |      |      |      |      | n/a               | n/a               | n/a               | n/a               |
| Region 9  |      |      |      |      |      | n/a               | n/a               | n/a               | n/a               |
| Region 10   |      |      |      |      |      | n/a               | n/a               | n/a               | n/a               |
| Region 11   |      |      |      |      |      | n/a               | n/a               | n/a               | n/a               |
| Average volume-weighted outpatient rate (as % of Medicaid fee schedule)       |      |      |      |      |      |                   |                   |                   |                   |
| Region 1  |      |      |      |      |      | n/a               | n/a               | n/a               | n/a               |
| Region 2  |      |      |      |      |      | n/a               | n/a               | n/a               | n/a               |
| Region 3  |      |      |      |      |      | n/a               | n/a               | n/a               | n/a               |
| Region 4  |      |      |      |      |      | n/a               | n/a               | n/a               | n/a               |
| Region 5  |      |      |      |      |      | n/a               | n/a               | n/a               | n/a               |
| Region 6  |      |      |      |      |      | n/a               | n/a               | n/a               | n/a               |
| Region 7  |      |      |      |      |      | n/a               | n/a               | n/a               | n/a               |
| Region 8  |      |      |      |      |      | n/a               | n/a               | n/a               | n/a               |
| Region 9  |      |      |      |      |      | n/a               | n/a               | n/a               | n/a               |
| Region 10   |      |      |      |      |      | n/a               | n/a               | n/a               | n/a               |
| Region 11   |      |      |      |      |      | n/a               | n/a               | n/a               | n/a               |

| <b>Quality Measures</b>   |   |     |    |
|---|---|-----|----|
| Are Healthcare Effectiveness Data and Information Set (HEDIS) Measures available? | X | Yes | No |
| Are Preventable Hospitalization measures available?                               | X | Yes | No |
| Are Preventable Emergency Department visit measures available?                    | X | Yes | No |

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|--|------|------|------|------|------|------|------|------|------|
| <b>Salaries and Benefits</b>                             |      |      |      |      |      |      |      |      |      |
| Full Time Employees                                      |      |      |      |      |      |      |      |      |      |
| Executive Management                                     |      |      |      |      |      |      |      |      |      |
| Governmental Affairs/Lobbyists (including legal counsel) |      |      |      |      |      |      |      |      |      |
| Other  |      |      |      |      |      |      |      |      |      |
| Highest Salary   |      |      |      |      |      |      |      |      |      |
| Executive Compensation Packages                          |      |      |      |      |      |      |      |      |      |