



# AvMed, Inc.



Name: AvMed, Inc.  
 Prepared by: Randall L. Stuart, Sr. Vice President & CFO, pursuant to Executive Order 15-99  
 AvMed, Inc. Website: [www.avmed.org](http://www.avmed.org)  
 Florida Certificate of Authority Approval Date: 4/3/1998

	2006	2007	2008	2009	2010	2011	2012	2013	2014
<b>Financial Data:</b>									
Total Premium Revenue Collected	\$ 881,474,283	\$ 960,882,409	\$ 933,479,003	\$ 1,084,079,908	\$ 1,264,112,259	\$ 1,302,896,309	\$ 948,240,993	\$ 825,675,713	\$ 770,701,466
Total Revenue collected from Medicaid	0	0	0	0	0	0	0	0	0
Total Revenue collected from Medicare	\$ 234,782,867	\$ 227,565,266	\$ 243,541,285	\$ 325,452,285	\$ 332,656,753	\$ 391,104,649	\$ 447,774,083	\$ 425,800,519	\$ 399,913,282
Total Revenue collected from the State Group Insurance plan	\$ 239,574,767	\$ 270,764,933	\$ 314,220,428	\$ 327,547,903	\$ 363,795,405	\$ 372,821,651	\$ 23,026,386	\$ 24,439,998	\$ 25,817,942
Total Revenue collected from the Florida Healthy Kids program	0	0	0	0	0	0	0	0	0
Total Revenue collected from private policy holders	\$ 407,116,649	\$ 462,552,210	\$ 375,717,290	\$ 431,079,720	\$ 567,660,101	\$ 538,970,009	\$ 477,440,524	\$ 375,435,196	\$ 344,970,242
Total Revenue collected from other sources	\$ 10,494,297	\$ 14,018,026	\$ 9,677,398	\$ 15,285,401	\$ 16,169,113	\$ 14,552,277	\$ 15,654,897	\$ 9,309,108	\$ 10,881,053
Total Expenses	\$ 858,797,408	\$ 918,358,853	\$ 904,135,215	\$ 1,090,805,516	\$ 1,271,954,821	\$ 1,379,059,494	\$ 938,525,584	\$ 814,588,167	\$ 830,114,258
Expenses attributed to administrative costs	\$ 90,227,762	\$ 92,355,730	\$ 93,568,973	\$ 98,707,311	\$ 103,624,897	\$ 100,479,672	\$ 72,700,874	\$ 70,715,718	\$ 85,635,980
Total Profit Margin (%)	4%	6%	4%	1%	1%	-5%	3%	2%	-6%
<b>Book of Business:</b>									
Total number of insured or subscribers	209,338	215,804	253,437	285,366	313,453	305,056	320,414	298,165	295,866
Total number with the Medicaid program	0	0	0	0	0	0	0	0	0
Total number with the Medicare program	19,065	18,652	18,764	21,807	23,598	28,544	31,399	30,137	30,536
Total number with the State Group Insurance program	65,590	63,799	65,451	67,650	69,982	69,341	103,895	103,505	107,168
Total number with the Florida Healthy Kids program	0	0	0	0	0	0	0	0	0
Average age of insured or subscribers	Not Available	Not Available	52	52	51	52	53	53	53
Percentage of insured or subscribers who are male	Not Available	Not Available	48%	48%	48%	48%	47%	47%	47%
Percentage of insured or subscribers who are female	Not Available	Not Available	52%	52%	52%	52%	53%	53%	53%
<b>Medicaid Contracts:</b>									
Number of acute care hospital contracts for inpatient and outpatient services	0	0	0	0	0	0	0	0	0
Number of individuals covered by the Medicaid contracts	0	0	0	0	0	0	0	0	0
Average volume-weighted inpatient rate (as % of Medicaid fee schedule)	0	0	0	0	0	0	0	0	0
Region 1	0	0	0	0	0	0	0	0	0
Region 2	0	0	0	0	0	0	0	0	0
Region 3	0	0	0	0	0	0	0	0	0
Region 4	0	0	0	0	0	0	0	0	0
Region 5	0	0	0	0	0	0	0	0	0
Region 6	0	0	0	0	0	0	0	0	0
Region 7	0	0	0	0	0	0	0	0	0
Region 8	0	0	0	0	0	0	0	0	0
Region 9	0	0	0	0	0	0	0	0	0
Region 10	0	0	0	0	0	0	0	0	0
Region 11	0	0	0	0	0	0	0	0	0
Average volume-weighted outpatient rate (as % of Medicaid fee schedule)	0	0	0	0	0	0	0	0	0
Region 1	0	0	0	0	0	0	0	0	0
Region 2	0	0	0	0	0	0	0	0	0
Region 3	0	0	0	0	0	0	0	0	0
Region 4	0	0	0	0	0	0	0	0	0
Region 5	0	0	0	0	0	0	0	0	0
Region 6	0	0	0	0	0	0	0	0	0
Region 7	0	0	0	0	0	0	0	0	0
Region 8	0	0	0	0	0	0	0	0	0
Region 9	0	0	0	0	0	0	0	0	0
Region 10	0	0	0	0	0	0	0	0	0
Region 11	0	0	0	0	0	0	0	0	0

<b>Quality Measures</b>									
Are Healthcare Effectiveness Data and Information Set (HEDIS) Measures available?				X	Yes				No
Are Preventable Hospitalization measures available?				X	Yes				No
Are Preventable Emergency Department visit measures available?				X	Yes				No
	2006	2007	2008	2009	2010	2011	2012	2013	2014
<b>Salaries and Benefits</b>									
<i>Full Time Employees</i>									
<i>Executive Management</i>	5	5	6	7	7	7	7	7	8
<i>Governmental Affairs/Lobbyists (including legal counsel) - No Lobbyists, Only Legal Counsel</i>	1	1	1	1	1	1	1	1	1
<i>Other</i>	760	774	771	824	840	847	753	753	776
Highest Salary	\$699,750	\$483,411	\$502,149	\$619,878	\$649,487	\$668,971	\$670,599	\$713,149	\$750,245
Executive Compensation Packages	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes