



# Amerigroup Florida, Inc.



## Profile

Name: Amerigroup Florida, Inc.

Prepared by: Al LeBel, AVP Finance

, pursuant to Executive Order 15-99

{Insurer/HMO/PPO} Amerigroup Florida, Inc. (HMO)

Website: [www.amerigroup.com](http://www.amerigroup.com)

Florida Certificate of Authority Approval Date: August 25, 1994

	2006	2007	2008	2009	2010	2011	2012	2013	2014
<b>Financial Data:</b>									
Total Premium Revenue Collected	392,672,799	438,348,824	494,443,765	559,703,586	562,983,628	578,146,247	601,826,177	599,522,546	938,233,106
Total Revenue collected from Medicaid	340,855,197	375,802,945	417,038,678	455,928,695	442,259,234	454,562,836	489,088,465	489,976,472	833,216,475
Total Revenue collected from Medicare	-	-	6,629,056	18,547,675	24,579,013	28,568,731	25,032,541	29,448,221	31,599,016
Total Revenue collected from the State Group Insurance plan	-	-	-	-	-	-	-	-	-
Total Revenue collected from the Florida Healthy Kids program	51,817,602	62,545,879	70,776,030	85,227,215	96,145,382	95,014,680	87,705,170	80,097,853	73,417,615
Total Revenue collected from private policy holders	-	-	-	-	-	-	-	-	-
Total Revenue collected from other sources	4,623,431	6,013,345	4,309,039	1,736,732	1,249,279	1,298,415	1,014,618	1,773,296	3,055,120
Total Expenses	388,616,012	425,494,311	488,567,412	553,338,863	548,585,229	585,166,619	592,557,977	595,499,386	965,243,402
Expenses attributed to administrative costs	71,092,213	73,237,188	74,795,720	68,707,750	66,835,587	68,719,882	65,662,343	66,248,402	105,780,758
Total Profit Margin (%)	2.2%	4.2%	2.0%	1.4%	2.8%	-1.0%	1.7%	1.0%	-2.5%
<b>Book of Business:</b>									
Total number of insured or subscribers	202,040	205,643	237,248	236,177	263,127	256,580	256,002	239,177	364,108
Total number with the Medicaid program	146,427	144,624	161,625	164,896	177,210	179,706	194,145	182,011	318,882
Total number with the Medicare program	-	-	767	1,816	2,204	2,237	2,008	2,339	2,831
Total number with the State Group Insurance program	-	-	-	-	-	-	-	-	-
Total number with the Florida Healthy Kids program	55,613	61,019	74,856	69,465	83,713	74,637	59,849	54,827	42,395
Average age of insured or subscribers									
Percentage of insured or subscribers who are male									
Percentage of insured or subscribers who are female									
<b>Medicaid Contracts:</b>									
Number of acute care hospital contracts for inpatient and outpatient services									
Number of individuals covered by the Medicaid contracts									
Average volume-weighted inpatient rate (as % of Medicaid fee schedule)	Please see explanation in cover letter from Rosy Cozad dated May 18, 2015 and submitted with this excel file regarding data elements we were unable to provide.								
Region 1									
Region 2									
Region 3									
Region 4									
Region 5									
Region 6									
Region 7									
Region 8									
Region 9									
Region 10									
Region 11									
Average volume-weighted outpatient rate (as % of Medicaid fee schedule)									
Region 1									
Region 2									
Region 3									
Region 4									
Region 5									

Region 6									
Region 7									
Region 8									
Region 9									
Region 10									
Region 11									
<b>Quality Measures</b>									
Are Healthcare Effectiveness Data and Information Set (HEDIS) Measures available?					<input checked="" type="checkbox"/>	Yes	<input type="checkbox"/>	No	
Are Preventable Hospitalization measures available?					<input type="checkbox"/>	Yes	<input checked="" type="checkbox"/>	No	
Are Preventable Emergency Department visit measures available?					<input type="checkbox"/>	Yes	<input checked="" type="checkbox"/>	No	
	<b>2006</b>	<b>2007</b>	<b>2008</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>
<b>Salaries and Benefits</b>	18,739,744	21,984,863	22,985,216	12,263,318	15,225,058	15,343,291	16,596,474	17,826,386	21,352,340
<i>Full Time Employees</i>	274.0	298.0	192.0	167.5	187.0	175.0	177.0	195.0	264.2
<i>Executive Management</i>									
<i>Governmental Affairs/Lobbyists (including legal counsel)</i>									
<i>Other</i>									
Highest Salary									
Executive Compensation Packages									